

### **Diving Deep on Devolutions' "Live Demo"**



### IT'S NOT JUST A HYPED-UP LABEL. T'S AN ACCURATE DESCRIPTION

As an IT pro, your intelligence, self-discipline, and laser-like focus give you valuable insights that dig far below first impressions. You don't settle for surface appearances. You dive deep in pursuit of knowledge and understanding. At Devolutions, we not only "get that" about you, we ARE you — because we're IT pros, too. In fact, our founder, David, invented Remote Desktop Manager many years ago when he was an IT consultant in the field, and couldn't find a remote connection management tool to fit his needs. The rest, as they say, is history!

#### Now About Our Free Live Demo...

As fellow IT pros, when we refer to our "Free Live Demo", it's not just a hyped-up label. It's an accurate description, and we invite you to dig deep with us to see the proof:

## FREE

Have you ever suffered through a demo that was basically a glorified sales pitch? Kind of like those late-night TV commercials that want to sell you not one, not two, but THREE back massagers for the low, low price of \$29.95 (plus shipping and handling).

Well, you can be assured that there is absolutely none of that stuff in our demos. **We don't try to sell you anything**. Why would we? It's a demo, not an infomercial!

# LIVE

Live means that we don't email you a link to a video and then ask you to email us with questions. Instead, we gladly invest our time when it suits you to provide you with personal, real-time interaction.

This is critically important, because no two organizations, teams or individual IT pros are the same. Yes, many have similar problems (like users storing passwords on spreadsheets — ugh!). But there are various methods of solving these challenges. The "live" factor means that we can provide **instant and customized answers based on specific requirements** — not generic one-size-fits-all responses.

## DEMO

Some demos...aren't! That is, they aren't real demonstrations, because the people delivering them don't really understand the product. Yes, they usually have some basic knowledge — kind of like how many people who sell cars are aware of fundamental specifications, like tire sizes and color options. But they aren't engineers who can tell you why fuel efficiency ratings fluctuate based on road conditions, driver behavior, weather, and so on.

Well, our demos are REAL demos, because they're **led by our IT pros who understand our products** inside and out. They know what's possible, and just as importantly, they know what's not. That means you'll never get an exaggerated answer or a half-truth. Our only goal is to educate you. Then you can make an informed decision based on facts.

### We're Not New at This

By the way, if you're under the impression that we've only recently started offering free live demos, then kindly allow us to correct that misunderstanding: **we've been doing hundreds of them a year <u>since</u> <b>2013.** 

Plus, we provide demos for ALL of our products — not just Remote Desktop Manager. So, if you'd like to go behind the scenes and learn about Devolutions Server or Wayk Now, then our team is ready to help you.

### How to Schedule a Free Live Demo

If you think that contacting our support team is easy (we offer **<u>7 different ways</u> to do that**), then scheduling a free guided demo is even simpler. Here's what to do:



Head over to the **<u>Request a Live Demo</u> page** of our website.

**2**) **Select the product** that you're interested in learning more about (e.g. Devolutions Server).

**3**) We'll send you an email asking you to **choose a time that's best for you** and your team.

And that's it! See? I told you it was simple.

And at any time, if you have any questions or comments, please don't hesitate to contact our support team at <a href="mailto:support@devolutions.net">support@devolutions.net</a>. We're here to help.